



EXPERIENCE EMOBILITY

# END-TO-END PROCESS INTEGRATION FOR ACCELERATED SCALING



# SITUATION

The new business unit needed to be integrated into the group's structures and process architecture.

- Tensions between corporate and start-up culture (governance vs. speed).
- Inconsistent workflows without an end-to-end view; duplicate work and media breaks.
- Inconsistent master data and systems; hampered audit/compliance capability.
- Slow, non-standardized cross-functional processes (e.g., purchase-to-pay, hire-to-retire).
- Unclear ownership at interfaces—high coordination costs, friction in execution.

# OUR APPROACH

- As-is analysis of all processes (business process mapping)
- Definition and harmonization of consistent end-to-end processes such as O2C (Order-to-Cash) or P2P (Purchase-to-Pay)
- Connectivity to the group's process landscape established
- Adoption of group processes, where appropriate
- Efficiency gains achieved and measurable
- Enabler implemented for implementing SAP S/4HANA



# RESULT



- A consistent process map has been established and process variants have been reduced by around 30%.
- Procurement throughput is, on average, ~20% faster thanks to standardisation and automation.
- Clear ownership per interface; less coordination effort and friction losses.
- Clear ownership of each interface results in less coordination effort and friction losses.
- Cost savings by using centralised services (e.g. purchasing and finance shared services).
- S/4HANA project starts on schedule. Process blueprint in place and departments aligned.





# CUSTOMER QUOTES

“The alignment enables us to use resources of group headquarters more efficiently. In purchasing in particular, we are achieving tangible cost savings and a faster procurement process.”

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