

**EXPERIENCE INTRA LOGISTICS** 

## ACCELERATED PRODUCT DEVELOPMENT ENABLED WITH A SAFE® QUICK START





SITUATION

The management team sought a methodology that would structure scaled work and collaboration without stifling the spirit of innovation.

- More features → more dependencies: Hardware, firmware, and cloud teams worked at different speeds; dependencies increased by around 40%.
- Delayed releases: Decisions had to be coordinated across brands and locations.
- High expectations and market pressure: Customers demanded faster updates, whilst competitors such as Toyota Industries and Jungheinrich invested in similar security solutions.

## OUR APPROACH

- The Why & urgency: ½-day executive workshop to develop a common vision and leading indicators for measuring success
- Big room training (>60 participants): Two days of training the basics + planning preparation in one room
- Role enablement: Hands-on qualifications for RTE, product management, system architects.
- Value stream and ART design: Management, architects, and Scrum Masters defined an ART (Agile Release Train) with eight teams.
- Quick start: Team training was conducted in the first week, and the first PI planning took place in the second week

## **RESULT**



- On-time delivery increased from 55% to over 80%.
- Time-to-market per feature:
   Before the change, it took
   about 9 months to bring a
   feature to market; after the
   change, it took just under 6
   months.
- Defect rate in the field: 1/1000 deployments improved to 0.7/1000 deployments.
- Team engagement score:
  3.2/5 rose to 4.0/5





## CUSTOMER QUOTES

"The Big Room training was our game changer: within two days, the entire team was speaking the same language. Decisions that previously took weeks, were now made in days."

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